

### **Kaweah Delta Health Care District Board Of Directors Committee Meeting**

Health is our Passion. Excellence is our Focus. Compassion is our Promise.

### NOTICE

The Marketing and Community Relations Board Committee of the Kaweah Delta Health Care District will meet at the Executive Office Conference Room {305 W Acequia Avenue, Visalia, CA} on Wednesday, April 2, 2025:

4:00PM Open meeting.

In compliance with the Americans with Disabilities Act, if you need special assistance to participate at this meeting, please contact the Board Clerk (559) 624-2330. Notification 48 hours prior to the meeting will enable the District to make reasonable arrangements to ensure accessibility to the Kaweah Delta Health Care District Board of Directors meeting.

All Kaweah Delta Health Care District regular board meeting and committee meeting notices and agendas are posted 72 hours prior to meetings (special meetings are posted 24 hours prior to meetings) in the Kaweah Health Medical Center, Mineral King Wing near the Mineral King entrance.

The disclosable public records related to agendas can be obtained by contacting the Board Clerk at Kaweah Health Medical Center – Acequia Wing, Executive Offices (Administration Department/Executive Offices) {1st floor}, 400 West Mineral King Avenue, Visalia, CA via phone 559-624-2330 or email: kedavis@kaweahhealth.org, or on the Kaweah Delta Health Care District web page http://www.kaweahhealth.org.

KAWEAH DELTA HEALTH CARE DISTRICT

David Francis, Secretary/Treasurer

**Kelsie Davis** Board Clerk / Executive Assistant to CEO

**DISTRIBUTION:** 

Governing Board, Legal Counsel, Executive Team, Chief of Staff, www.kaweahhealth.org



### Kaweah Delta Health Care District Board of Directors Committee Meeting

*Health* is our Passion. *Excellence* is our Focus. *Compassion* is our Promise.

### KAWEAH DELTA HEALTH CARE DISTRICT BOARD OF DIRECTORS MARKETING & COMMUNITY RELATIONS

**Meeting held:** Wednesday, April 2, 2025 • Kaweah Health Medical Center 305 W. Acequia Avenue - Executive Office Conference Room

**Attending:** Directors: Dave Francis (Chair) & Armando Murrieta; Gary Herbst, Chief Executive Officer; Marc Mertz, Chief Strategy Officer; Karen Cocagne, Director of Marketing & Media Relations; Deborah Volosin, Director of Patient & Community Experience; Gary Rogers, Sr. Communications Specialist; Greg Bitney, Sr. Graphic Designer; Samantha Torres, Social Media Specialist; Amee Longbottom, Sr. Communications Specialist; Jaclyn Bunting, Sr. Communications Specialist; and Lisette Mariscal, Recording

### **OPEN MEETING** – 4:00 PM **CALL TO ORDER** – David Francis, Chair

**PUBLIC / MEDICAL STAFF PARTICIPATION** – Members of the public may comment on agenda items before action is taken and after it is discussed by the Board. Each speaker will be allowed five minutes. Members of the public wishing to address the Board concerning items not on the agenda and within the jurisdictions of the Board are requested to identify themselves at this time. For those who are unable to attend the beginning of the Board meeting during the public participation segment but would like to address the Board, please contact the Board Clerk (Kelsie Davis 559-624-2330) or kedavis@kaweahhealth.org to make arrangements to address the Board.

- 1. <u>MINUTES Review of minutes from February 2025.</u>
- 2. COMMUNITY EXPERIENCE Deborah Volosin, Director of Patient & Community Experience
  - 2.1. Update on community experience and events.
- 3. MARKETING & MEDIA RELATIONS Karen Cocagne, Director of Marketing & Media Relations
  - **3.1.** Marketing Update
    - 3.1.1. WebMD Ignite
    - 3.1.2. Q2 Scorpion Report



### **Kaweah Delta Health Care District** Board of Directors Committee Meeting

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- 3.1.3. Vital Signs
- 3.1.4. Medical Minute
- 3.1.5. Latest Commercials
- 3.2. Social Media/Media Relations Update

ADJOURN - David Francis, Chair

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### MINUTES OF THE KAWEAH DELTA HEALTH CARE DISTRICT BOARD OF DIRECTORS MARKETING & COMMUNITY RELATIONS

Wednesday, February 5, 2025 Executive Office Conference Room 305 W. Acequia Avenue – Kaweah Health Medical Center

PRESENT: Directors: Dave Francis (Chair) and Armando Murrieta; Gary Herbst, CEO; Marc Mertz, Chief Strategy Officer; Deborah Volosin, Director of Patient & Community Experience; Karen Cocagne, Director of Marketing & Media Relations; Gary Rogers, Sr. Communications Specialist; Samantha Torres, Social Media Specialist; Jaclyn Bunting, Sr. Communications Specialist; Amee Longbottom, Sr. Communications Specialist; and Lisette Mariscal, Recording

**CALLED TO ORDER** – 4:00PM

### PUBLIC / MEDICAL STAFF PARTICIPATION - None.

MINUTES – The open meeting minutes from October 2, 2024 were reviewed.

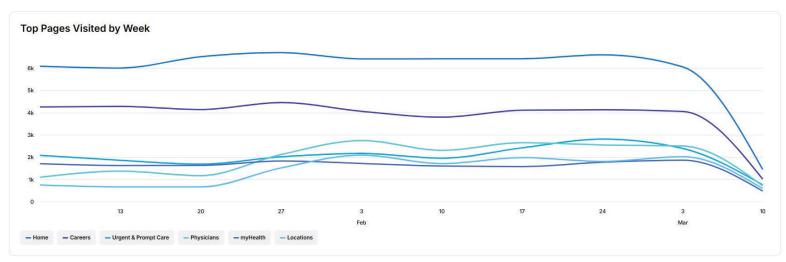
**COMMUNITY EXPERIENCE** – Deborah Volosin provided a verbal update on community events and meetings for 2024.

**MARKETING & MEDIA RELATIONS** – Karen Cocagne and Gary Rogers provided a Marketing update with current ads. Amee Longbottom reviewed the Winter Vital Signs that are attached to item 5.1 in the agenda. Samantha Torres and Jaclyn Bunting presented the latest content related to Social Media/Media Relations for January 2025.

ADJOURN - 5:00PM

MISSION: Health is our Passion. Excellence is our Focus. Compassion is our Promise.





### **Top 25 Visited Pages**

	А	D	E	F	G
1	Page Name	Visits	Sessions	Avg. Time on Page	Bounce Rate
2	Home	61,733	53,552	28s	38.30%
3	Careers	40,327	30,732	1m 21s	9.80%
4	Urgent & Prompt Care	21,671	17,590	1m 48s	23.10%
5	Physicians	19,928	17,713	53s	55.40%
6	myHealth	16,660	14,784	1m 20s	17.80%
7	Locations	14,188	13,222	27s	66.30%
8	Contact Us	8,914	7,558	1m 5s	15.90%
9	Site Search	7,153	5,798	50s	5.10%
10	Request Medical Records	5,370	4,724	2m 17s	23.30%
11	Clinics	5,231	4,441	45s	32.30%
12	Patients & Visitors	5,172	4,340	49s	18.20%
13	404	4,639	4,089	20s	71.70%
14	Laboratory Services	3,925	3,459	1m 3s	39.60%
15	Explore Areas of Interest	3,679	2,907	41s	3.90%
16	KD*HUB Portal	3,556	2,885	1m 21s	24.40%
17	Our Services	3,421	2,875	42s	8.40%
18	Current Opportunities	3,354	2,590	42s	14.20%
19	Imaging Center	3,031	2,741	1m 4s	39.30%
20	Dr. Harleen Chahil	3,021	2,902	7s	86.50%
21	Nursing	2,931	2,445	30s	17.80%
22	Kaweah Health Exeter Clinic	2,866	2,531	1m 3s	32.80%
23	Theory of Human Caring	2,846	2,549	1m 38s	45.50%
24	For Patients	2,713	2,366	38s	12.50%
25	Holly R. Quinn M.D.	2,551	2,241	1m 13s	39.70%

Visits – number of times your page was visited during the specified time frame Sessions – a group of interactions on your website from a single user within the given time frame. It starts when the user lands on your site and ends when there is no activity from that user for 30 minutes Avg. Time on Page – how long the average user was on your page

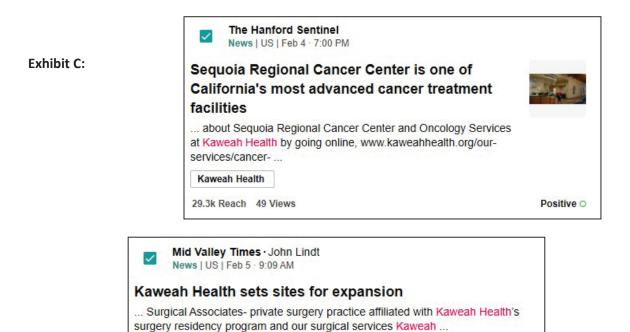
Bounce Rate – the percentage of users who exited your website without interaction

### **Exhibit B:**

### **Desktop Users**

Date: Jan 1 2025 - Mar 11 2025 Traffic filtered to sessions from desktop users. These are visitors who access your website using desktop computers. Sessions 0 avg. Daily Sessions 0 Top Session Day 0 Session Length 0 157,628 1 30,722 2k 1 439 Friday 1m 22s J 105 **Mobile Users** Date: Jan 1 2025 - Mar 11 2025 Traffic filtered to sessions from mobile users. These are visitors who access your website using mobile devices, including cell phones and tablets. Sessions 0 👼 Avg. Daily Sessions 🛛 📅 Top Session Day 🖲 Session Length 0 132,711 + 23,214 1k + 332 Monday 1m 28s J 18 **Direct Users** Date: Jan 1 2025 - Mar 11 2025 Traffic filtered to sessions from direct users. These are visitors who access your website by typing the URL directly into their browser. Avg. Session Length Ø Sessions 0 👼 Avg. Daily Sessions 🛛 📅 Top Session Day 🖲 145,679 1 33,529 2k 1 479 Friday 38s + 8s **Referral Users** Date: Jan 1 2025 - Mar 11 2025 💼 Traffic filtered to sessions from referral users. These are visitors who access your site from external sources like a directory. Session Length 0 Sessions 0 👼 Avg. Daily Sessions 🖲 🛅 Top Session Day 🖲 7,183 1 698 103 1 10 Wednesday 1m 49s + 3s Social Users Date: Jan 1 2025 - Mar 11 2025 Traffic filtered to sessions from social users. These are visitors who access your website via social media platforms, such as Facebook. Avg. Session Length 0 Sessions 0 Top Session Day 0 👼 Avg. Daily Sessions 0 766 + 668 11 + 9 Thursday 38s + 7s Website Sessions Date: Jan 1 2025 - Mar 11 2025 Website sessions are individual visits to your website. A single user could have multiple sessions or "visits" to your website.



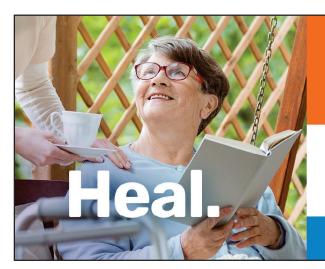


Kaweah Health

The Foothills Sun Gazette · John Lindt  $\checkmark$ Top Reach: 17.3k | News | US | Feb 5 · 9:00 AM 3.55k Reach 1 Duplicates Neutral O **Mid Valley Times**  $\checkmark$ News | US | Feb 19 · 9:54 AM Kaweah Health named in top 100 for spinal surgery ... good hands at Kaweah Health Medical Center. On Feb. 4, Kaweah Health celebrated their placement in America's 100 Best Hospitals for Spine .... Kaweah Health The Foothills Sun Gazette Top Reach: 16.6k | News | US | Feb 19 · 9:30 AM 3.91k Reach 1 Duplicates Neutral O



### Exhibit D



Familiar surroundings. Your own bed.



KaweahHealth.org/PrivateHomeCare



Let's fill them with dignity, comfort, and hope.



KaweahHealth.org/Hospice



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## Social Media



KaweahHealth.org f | 🕤 | 💥 | 💿

10/19

Profile	Audience	Net Audience Growth	Published Posts	Public E Engagements ◀	Public Engagements post ments	% Audience Growth
Your Profiles Average	7,291.00	16.80	26.20	1,338.80	51.10	0.23%
<b>Competitor Profiles Average</b>	ge 14,879.17	85.92	26.46	1,525.85	57.66	0.58%
1 O valleychildrens	25,550	200	13	6,170	474.62	0.79%
2 🧿 kaweahhealth	7,617	67	47	3,613	76.87	0.89%
3 🚯 Kaweah Health	25,795	17	44	3,063	69.61	0.07%
4 🚯 Valley Children's	63,098	243	19	2,577	135.63	0.39%
5 🧿 adventisthealth	18,635	284	52	2,190	42.12	1.55%
6 🧿 sierraviewmedical	2,038	39	45	1,771	39.36	1.95%
7 🧿 saintagnesmedic	3,252	83	26	1,749	67.27	2.62%
8 🧿 dignityhealthbak	3,707	126	40	1,672	41.80	3.52%

Competitor Performance - February 1, 2025 - March 24, 2025

11/19

Kaweah Health MORE THAN MEDICINE. LIFE. Competitor Performance - February 1, 2025 - March 24, 2025

6	G Sierra View Medi	Medi	5,384	27	45	1,364	30.31	0.50%
10	10 🚯 Saint Agnes Med	Med	13,329	27	26	1,073	41.27	0.20%
11	11 🚯 Community Regi	Regi	15,459	25	16	747	46.69	0.16%
12	12 🚯 Adventist Health	ealth	7,445	-2	47	519	11.04	-0.03%
13	13 🗶 @kaweahhealth	iealth	1,792	'n	36	10	0.28	-0.17%
14	14 O kaweahhealthe	althe	114	4	2	9	3.00	3.64%
15	15 🗶 @SaintAgnesNews	esNews	1,562	'n	15	4	0.27	-0.32%
16	16 🚯 Kaweah Health	ealth	1,137	ţ	2	2	1.00	%60.0-





## KaweahHealth.org f | 🕤 | 💥 | 💿

Wear Red Day	Day	Team Award	ard	New Technology	ygolor
<ul> <li>A Kaweah Health</li> <li>Fri 2/1/2025 8:04 pm PST</li> </ul>		<ul> <li>A Kaweah Health</li> <li>Lue 3/11/2025 4:10 pm PDT</li> </ul>	DI	<ul> <li>A Kaweah Health</li> <li>Tue 3/18/2025 4/28 pm PDT</li> </ul>	IOd
It's National Wear Red Day, and we're dedicated to promoting heart health and raising awareness about heart disease, a	nd we're health and disease, a	Congratulations to our 4 South Med/Surg Ortho Neuro Team for earning the Team of the Month for March. # The 4 South	th Med/Surg g the Team of : 4 South	We're proud to announce the arrival of the ExcelsiusGPS system, a cutting-edge technology that will revolutionize spinal	e arrival of the 19-edge 2012 spinal
	Co:				
Total Engagements	4,461	Total Engagements	2,152	Total Engagements	1,840
Reactions	188	Reactions	279	Reactions	259
Comments	5	Comments	25	Comments	17
Shares	5	Shares	15	Shares	00
Post Link Clicks	Ę	Post Link Clicks	E	Post Link Clicks	13
Other Post Clicks	4,263	Other Post Clicks	1,833	Other Post Clicks	1,543
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Top Posts February 1 – March 24, 2025 – Post Engagements

13/19

## @kaweahhealthespanol | 🗗 1K LIKES, 1,146 Followers | 🞯 110 Followers Kaweah Health en Español

Heart Month	Educa	Educational
Mon 2/10/2025 1/14 pm PST	<ul> <li>kaweahhealthespar</li> <li>kaweahhealthespar</li> <li>Lue 3/16/2025 1:12 pm PDI</li> </ul>	⊙ kaweahhealthespanol Tue 3/18/2025 1:12 pm PDT
Este mes de febrero, celebra el American Heart Month añadiendo más frutas y verduras de colores a su plato. Cada color	¿Sabia que el cáncer colorrectal es la segunda causa principal de muertes por cáncer en los Estados Unidos? Sin emba	2.5abía que el cáncer colorrectal es la segunda causa principal de muertes por cáncer en los Estados Unidos? Sin embargo
ANA MANA ANA ANA ANA ANA ANA ANA ANA ANA	MEE DE CONDIGHT TZACIÓN SOUDENT TZACIÓN SOUDEN	Спроект Солоте сату Солоте сату Солоте сату Солоте сату Солоте сато Солоте сато Солоте Солоте сато Солоте Сол
Total Engagements 4	Total Engagements	m
Likes 3	Likes	m
Comments 0	Comments	0
Shares 1	Saves	0
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### Media Relations Update

KaweahHealth.org f D X 0





... good hands at Kaweah Health Medical Center. On Feb. 4, Kaweah Health celebrated their placement in America's 100 Best Hospitals for Spine ... RS Kaweah Health named in top 100 for spinal surgery Medi-Cal cuts could close hospitals | John Lindt Kaweah Health Gary Herbst says the impact on the hospital could ... on the Obamacare population at 90% is also reduced. CEO at The Foothills Sun Gazette Top Reach: 16.6k | News | US | Feb 19 · 9:30 AM Mountain Democrat - John Lindt Top Reach: 61.5k | News | US | Mar 4 - 6:30 PM The Hanford Sentinel · John Lindt Mid Valley Times News | US | Feb 19 · 9:54 AM 36.9k Reach 65 Views 2 Duplicates News | US | Mar 4 · 6:30 PM 3.91k Reach 1 Duplicates Kaweah Health Kaweah Health amount to \$ ... 2 2  $\left| \right\rangle$ 5 Neutral O Positive O ... Surgical Associates- private surgery practice affiliated with Kaweah Health's ... about Sequoia Regional Cancer Center and Oncology Services at Kaweah Health by going online, www.kaweahhealth.org/oursurgery residency program and our surgical services Kaweah ... California's most advanced cancer treatment Sequoia Regional Cancer Center is one of Kaweah Health sets sites for expansion The Foothills Sun Gazette · John Lindt Top Reach: 17.3k | News | US | Feb 5 · 9:00 AM Mid Valley Times · John Lindt The Hanford Sentinel News | US | Feb 4 · 7:00 PM News | US | Feb 5 · 9:09 AM 3.55k Reach 1 Duplicates 29.3k Reach 49 Views services/cancer-Kaweah Health Kaweah Health facilities Σ 5 5

Neutral O

# Top Performing News Content – February 1, 2025 - March 24, 2025



Neutral O

KaweahHealth.org

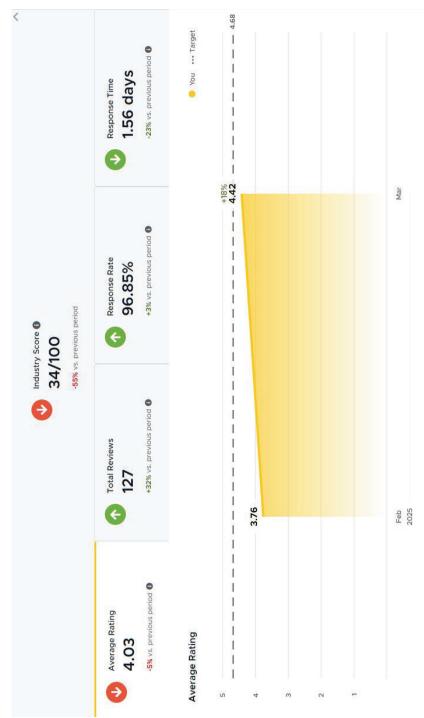
### Reputation Management







Average Rating – February 1, 2025 - March 24, 2025



Kaweah Health MORE THAN MEDICINE. LIFE.

Deleted reviews are not included in these calculations.



19/19